

NOVEMBER 2019

TRANSARMOUR SOLUTIONS

Company Newsletter



Creating a Culture of Solutions

With our first year drawing to a close, We wanted to take this moment to thank everyone who has taken a chance on us. We're working daily to add more and more solutions to continue to be your go-to vendor of choice. As with any new venture, we hit some bumps in the road and we learned some things the hard way, but we found that our skins were thicker than they used to be! We knew our major recovering point would be by making you -- the customer, our top priority. Keep reading about what we are working on now to continue to create solutions for you.

WHAT'S NEW?

**MACLEAN POWER
PRODUCTS**

HOWARD INDUSTRIES

**SUNBELT-SOLOMON
SOLUTIONS**

**TRANSARMOUR
BRANDING & ADVANCED
COATING OPTIONS**

**UTILITY SUPPLY &
FUTURE ONLINE SALES**

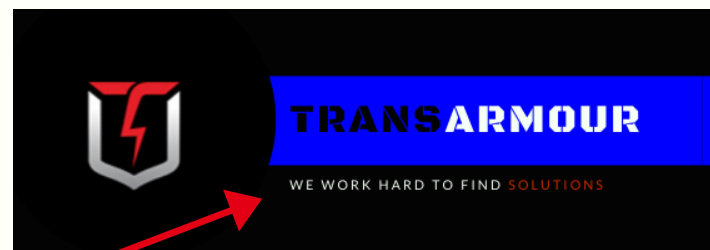
New Solutions just in time for a New Year

Our main objective for the last part of the year has been to continue to add products to our product line that we've always trusted. We've just received the first of our NEW Howard Units. We can offer these units in a 3X Package or a 10X Package. Meaning, TransArmour may be able to offer you a new unit without the wait because we are keeping them in stock.

We are still growing our MacLean Power Systems Hardware Line. We keep most items stocked and ready to ship. You can have your hardware coated in TransArmour or we can send it to you as is.

Our Partnership with Sunbelt-Solomon Solutions is still growing strong. We've seen no negative changes at all since Solomon's merger with Sunbelt. We still can offer you repair services, field services, etc. through Sunbelt-Solomon.

TransArmour has worked extensively to make it's brand a household name. We have added an entire line of our own remanufactured reclosers and polemounts to our stock - look for the **BLUE** Label



One of our lines that most people don't know about is our Utility Supply line of products. While we don't pretend that we will beat everyone's prices on cross arms, anchors and other line hardware -- we can insure a quality product that will last. Our hardware is coated in AlumaArmour, which means 40+ years of corrosion resistance! We are also able to supply our customers with any transformer parts, gaskets or components. We also carry mineral oil and FR3 fluid by the tote or the drum. Most orders placed before 10 A.M. ship the same day!

Something we are really excited about is our brand new website that is coming soon. You will be able to order TransArmour Products directly from the website! We hope to be able to unveil this feature early next year,

Finally, a word about our sales team. Our sales reps have dedicated their lives to you.....the customer. With over 100 years of combined utility experience, we will provide the solutions you need, when you need them.

TRANSARMOUR SOLUTIONS

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